

Piano Dealer & Private Seller CHECKLIST

USED

THESE COULD ALL BE COSTLY REPAIRS SHOULD THEY NEED TO BE REPLACED

- □ How old is the piano?
- How regularly was it maintained and tuned? Any records of proof?
- □ Was it placed near a window in direct sunlight?
- Were consistent humidity levels maintained in the piano's environment?
- Has it had restoration work done from non-Steinway specialists?
- Has an expert checked the soundboard for hairline cracks or pressure ridges (caused by humidity)?
- Are the strings rusted or tarnished? Do they still hold a tune?
- \Box How is the condition of the finish?

(Tip: Oftentimes small fractures or smudges are revealed under certain lighting.)

- □ Do the keys feel sluggish or stick?
- □ Are the hammers worn or grooved?

RESTORED

- How long ago was the piano restored?
- □ Was the piano restored by your company or outsourced? What work was done?
- How many years of experience do your craftsmen have in their area of expertise?
- □ Have any of your craftsmen worked for Steinway?
 - If so, what departments did they work in and what was their position?
- □ Who worked on this piano's restoration; apprentice or mastercraftsmen?
- Do you use genuine Steinway parts and are those parts historically accurate to the piano's vintage?
- □ Can I see a parts list?

TERMS & CONDITIONS

- Do you have a warranty? If so, how long is it, and is the soundboard covered?
- □ If I don't like the piano, will you accept returns?
- □ How much does shipping cost?
- What is your trade-in policy (Lifetime? For the full purchase price or depreciating value?)